



Realtime Agency – PPC Analyst

Introducing Realtime

Realtime Agency is a global, full funnel digital advertising agency. We are positioned in the market as the go to agency solution for the 'Privacy age'. We have special labs teams leading in measurement (with MMM), Audience, Performance Creative and Marketing Analytics as well as all the traditional media buying teams in Programmatic, Google, Social, Affiliates, SEO, Influencer Marketing, and product feed management.

We help businesses transform their digital buying processes to drive cost efficiency and significant growth by providing a unique, data and audience-driven approach to digital buying.

We support clients in the B2B, DTC space in verticals across retail/ecommerce, healthcare, entertainment, financial/fintech, publications and much more!

An independent agency based in the U.K. but with a global footprint, our company has grown to more than 60 Realtimers in Denver (Colorado), DC, London and Manila since our founding in 2018.

As Realtime continues to expand into the leading edge of digital advertising – everything from programmatic linear television, to CTV and podcasts, to conversational commerce on social channels – we are looking to expand our team ahead of what we aim to be our most productive year ever in 2022.

As a services company, we are focused on our people. We introduced a Culture coordinator in 2021 to ensure the fun, wellbeing and development of every individual was supported.

Build your future with Realtime and progress down a path that brings you the most happiness and success!

What does RTA offer?

- People first Culture
- Growth company - We are positioned well in the market as leaders in 'the privacy age'



- Great culture – in the last year we increased our staff happiness by 20%, we have a culture coordinator, team events, learning opportunities and trainings, company mid-year kick off, individual awards, Class Pass and much more.
- We're a global company – international work and travel opportunities
- Learn all digital – programmatic, Google, Influencer, SEO, Affiliate marketing to really understand the full marketing mix – allowing you to go on and excel as a fully rounded digital leader
- Be in the mix of industry change and trends – learn how we have pivoted into the privacy age and our plans for moving into next wave of web3.0 and Metaverse.
- Fast progression routes as the company continues to rapidly grow.
- An Excellent Bonus scheme!
- A fun, friendly working environment!

Who We're Looking For

Realtimers are ambitious, data-driven, and hungry to test the limits of our advertising platforms while finding unique solutions to complex problems. As we expand our client roster, we are looking for highly motivated teammates to lead our client teams, manage campaign execution, and build relationships within some of the largest companies in the world.

For the Manager Role in particular, we are looking for individuals that demonstrate a comprehensive knowledge of one or more advertising platforms, a strong understanding of how to build and execute campaigns, and an aptitude for working both internally with RTA's product teams as well as externally with clients.

PPC Analyst Responsibilities

- Execute search engine marketing processes and best practices within standards.
- Implement Google PPC strategy and conduct assessment and recommendations.
- Setup PPC campaign ads for Google and Bing
- Setup PPC tools to track website traffic and performance (Google Ads, Google Analytics, Search Console, Google data studio, and other technical settings)



- Execute tests, collect and analyze data, identify trends and insights to maximize performance.
- Understanding the client's marketing plan and developing and implementing strategies to attract, convert and connect, that are aligned to the business brand and target markets.
- Regularly communicating with the client via the agreed communication channels.
- Monitoring and evaluating marketing processes and activities performed weekly, monthly, quarterly, and annually.
- Collaborating with various departments and/or account managers, counterparts to meet the marketing goals.
- Generating and interpreting marketing reports into actionable strategies based on data such as clicks, conversion, other marketing KPIs, turnaround times and quality scores.
- Implement best practice optimization processes to client accounts to ensure maximum potential is reached in client performance for results and budget delivery.

Your Qualifications

- Degree in business, math, marketing, engineering, science or similar.
- 1-2 years work experience in search engine marketing and in-depth knowledge of Google Ads advertising.
- Experience with website and lead analytics (UTM tagging, Google Tag Manager, Salesforce, Google Analytics, Tableau).
- Demonstrated ability to manage multiple accounts and projects simultaneously to meet objectives/key deadlines.
- Google certification (Fundamentals), Analytics and Adwords Certifications is a plus.
- Excellent written and verbal communication skills.
- Outstanding data handling and analytics skills.
- Working knowledge of Microsoft Office products, especially PowerPoint and Excel.
- Ability to work independently and as a member of a team.
- Well-organized and flexible; able to move from project to project without delay.
- A passion for Digital Marketing and learning!